



Press release

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AtriA Capital Partenaires sells LPR, a Pan-European specialist in full service pallet-pooling solutions, to Euro Pool System

Under AtriA's ownership, LPR has experienced continuous growth and geographical expansion. With the support of EPS, LPR aims to strengthen its leading market positions whilst accelerating its expansion throughout Europe.

Since its creation in 1992 LPR has become Europe's N°2 pallet pooling operator exclusively dedicated to the FMCG sector, handling over 45 million pallet movements a year across Europe. LPR specialises in full service pallet-pooling solutions for fast-moving consumer goods suppliers and retailers and operates throughout Europe.

Headquartered in Toulouse (France), with subsidiaries in Spain, Portugal, Benelux, United Kingdom, Germany and Italy, LPR offers an end-to-end delivery and collection service throughout Europe. It has a network of some 80 depots and collects pallets from 20.000 drop-off points across Europe.

LPR offers a fully outsourced solution with high-quality pallets that are entirely compatible with automated production and picking systems. The LPR product range includes all types of pallet used by manufacturers of fast-moving consumer goods and by major retailers. LPR works with the principal manufacturers of fast-moving consumer goods in Europe (Nestlé, Kimberly-Clark, Coca-Cola, Heineken, Kellogg's etc.) and with all major retailers in the mass-distribution sector.

Torsten Wolf, CEO at LPR, commented on the announcement: "EPS is a strong and dynamic partner who entirely shares our strategic views on consolidation in the returnable packaging and material handling solutions and related value-added reverse logistics services European market. EPS is an ideal continuation to AtriA, with whom we developed and strengthened the company over the five years of our partnership."

"AtriA is very proud of having backed LPR's management team since 2006 headed by its charismatic and talented CEO Torsten Wolf. We supported the company's growth and geographical expansion in Ireland, Germany, Scandinavia and Italy. This transaction illustrates perfectly AtriA's investment strategy of investing in midcap companies with strong growth potential and its approach of working with entrepreneurs to support them in their projects as they build companies. EPS, as one of Europe's largest logistical service provider for returnable and reusable packaging, has all the business attributes and industrial expertise to enable LPR to carry on building its European leadership", said Dominique Oger, CEO at AtriA Capital Partenaires.

For questions:

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About AtriA Capital Partenaires

Specifically dedicated to growing French midcap companies, AtriA Capital Partenaires invests in Growth Buy-Out projects: LMBOs, spin-offs from industrial Groups, Public-to-Private, and also capital development projects. AtriA Capital Partenaires is managed by one of the most experienced French private equity teams, who fully owns the management company. This feature gives AtriA the necessary independence to play its part totally in the projects proposed by entrepreneurs. Alongside large French and international institutional investors, over fifty entrepreneurs have also invested in the funds managed by AtriA. They form the AtriA Entrepreneurs' Club, and actively contribute to the value creation brought by the team to the portfolio companies.

About LPR

For more information visit our website: www.lpr.eu

About Euro Pool System

For more information visit website: www.europoolsystem.com

Deal participants:

AtriA Capital Partenaires : Patrick Bertiaux, Thomas Geneton

Euromezzanine : Thierry Raiff, Ajit Jayaratnam

Euro Pool System : Peter Willems (CEO), Alex Timmerman (CFO)

Advisors to AtriA :

M&A : Rothschild (Richard Thil, Fabrice Martineau, Matthieu Mourette, Nicolas Perianin) ;

Lawyer : Mayer Brown (Olivier Aubouin, Marie Pouget) ;

Financial, legal and tax vendor due diligence : Pricewaterhousecoopers (Sabine Durand-Hayes, Catherine Olive, Xavier Etienne) ;

Strategic vendor due diligence : Roland Berger (Henri-Pierre Vacher) ;

Advisors to LPR management :

Lawyer : De Pardieu Brocas Maffei (Nicolas Favre) ;

Corporate Finance : Pricewaterhousecoopers (Hervé Colson).

Advisors to EPS :

M&A : KPMG (Onno Sloterdijk, Paul de Hek)

Lawyers : Gide Loyrette Nouel (Mathieu Roy, Alexis Pailleret)